



Fact Sheet

California Environmental Protection Agency
Air Resources Board

Zero Emission Vehicle Fleet Incentive Program: Up to \$11,000 per New EV Available to Fleets in Environmental Justice Areas

Incentives help accelerate the production of new technologies that benefit society. Electric vehicles (EV) have many societal benefits such as zero tailpipe emissions and energy diversity, however they cost more than gasoline-fueled vehicles, due in part, to small production volumes. This higher cost makes it much more difficult for fleets to purchase or lease EVs. Incentives make these vehicles more affordable allowing fleet managers to incorporate these clean-air vehicles into their fleet.

In order to increase the number of EVs in California's fleets and to ensure that diverse communities throughout California, including low-income and communities of color, benefit from California's air quality programs, rebates of up to \$11,000 per vehicle are available to fleets that purchase or lease qualifying new electric passenger cars or light-duty trucks. Rebates are awarded through a competitive process that gives preference to fleets operating in qualifying areas.

What do electric vehicles offer my fleet?

- Zero tailpipe emissions
- Quiet, reliable transportation
- Environmentally friendly image for your business/organization/fleet
- Lower refueling costs

What vehicles are eligible for the rebate?

To find out what vehicles are eligible for this rebate, see the attached List of Electric Vehicle Models Eligible for Fleet Rebate Program. These rebates are not available for gasoline or diesel powered vehicles, gasoline-electric hybrid electric vehicles, or compressed natural gas vehicles. However, incentives for these other vehicles may be available through the California Energy Commission's *Efficient Vehicle Incentive Program*. For information on this program call (916) 651-9852. For information on other Federal, State and Local clean vehicle incentives, please visit www.arb.ca.gov/zev.

What fleets are eligible for the rebate?

The incentive is available statewide to fleets that meet the following requirements:

- Be either a Public Agency or Business/Corporation/Sole-Proprietor, or Trust/Estate/Non-Profit Entity and have two or more vehicles in your current fleet, **Or**
- Be an organization that will lease or purchase qualifying vehicles, and sub-lease or place them in a project with eligible fleets as described above, **And**
- Garage or use the vehicle that you lease or purchase in an area that has not attained the state's health based air quality standards for ozone and that meets local environmental justice criteria.

What areas of the State have not attained the State's health based air quality standards for ozone?

This program focuses on areas of California that have not attained the state's health based air quality standard for ozone. This includes all of the large urban areas of California (Bay Area, Sacramento, greater Los Angeles area, San Joaquin Valley, and San Diego) as well as other areas of California. To find out if your area qualifies, visit www.zevinfo.com or call your local air district or the Program Manager.

What is environmental justice?

Environmental justice is defined in State law as the fair treatment of people of all races, cultures and incomes. The Air Resources Board's (ARB) justice policies are designed to ensure that diverse communities throughout California, including low-income and communities of color, will benefit from California's air quality programs. This rebate program helps communities achieve clear air quality goals with the use of the cleanest vehicles available—those with no tailpipe emissions.

What do I do if my local air district has not developed environmental justice criteria?

If your local air district does not have environmental justice criteria, use the resources and examples described below to develop your own criteria. When you apply for the rebate, describe the tools and criteria you used. Below are some resources to help you determine if your fleet is located in an environmental justice community.

Air Quality Maps: This series of maps shows statewide trends in estimated inhalable cancer risk from air toxics. The estimates represent the number of potential cancers per million people, based on a lifetime of breathing air toxics. The maps are available online at: www.arb.ca.gov/toxics/cti/hlthrisk/hlthrisk.htm.

Socioeconomic Maps: Maps denoting poverty level, age, and race are available from the California Energy Commission. The staff can develop the customized maps based on California air basin and air district. The maps are generally available for around \$75.00 and can be ready in less than one week. The maps can be ordered at (916) 654-4182 or via email from trose@energy.state.ca.us. Additional information is available on their web site at www.energy.ca.gov/maps/index.html.

Reduced Fee School Lunch Program: The ARB's Lower-Emission School Bus Program used participation levels in the California Department of Education Free and Reduced Meal Program to determine environmental justice areas. Those school districts that fell within the top 25th percentile of program participation in their respective local air district were determined to be in environmental justice areas. For more information visit: www.cde.ca.gov/nsd/freereduced/index.html

Examples of Environmental Justice Criteria: Two air districts have developed environmental justice criteria for disseminating Carl Moyer Memorial Air Quality Standards Attainment Program funds. The environmental justice criteria used by the South Coast Air Quality Management District (SCAQMD- www.aqmd.gov) includes particular matter (PM) exposure, air toxic exposure, and poverty level. The Bay Area Air Quality Management District (BAAQMD- www.baaqmd.gov) used age and PM exposure to establish environmental justice target areas. Links to their web sites include a full discussion of their environmental justice criteria and maps delineating the environmental justice communities.

How and when do I apply?

There is a simple application form that is available from the ARB Program Manager, local air district partners, or at www.arb.ca.gov/zev. Applications must be submitted during the 60-day application period to the ARB either by mail or in person. The first application period will begin in fall 2002 and a second application period is scheduled for spring 2003. For specific dates, contact the ARB Program Manager at the number provided below.

In the application, you will identify the vehicles that you want to purchase or lease. If your application is approved, you will receive a *Grant Agreement* to sign. The *Grant Agreement* will set aside the funds for your project. At the time you lease or purchase your vehicles, simply fill out the *Vehicle Payment Request Form*, and we will make arrangements for your rebate payment. Rebates are paid in full at the time we receive the required documentation including proof of lease/purchase and vehicle registration information.

The Air Resources Board along with local air district partners will review all the applications. Projects that do not receive a rebate under this program may be entitled to a lesser rebate amount under the statewide Zero Emission Vehicle Incentive Program (ZIP I or ZIP II). To learn more about these incentive programs visit www.zevinfo.com.

How can I get further information?

For general information, please call ARB's toll free number, 1-800-END-SMOG / (800) 363-7664 (California only) or (800) 242-4450. Information on zero emission vehicles and incentive programs are available at www.zevinfo.com. For specific program requirements and details on the applications process and period, please contact your local air district or the ARB Program Manager at (866) 808-0189

You may obtain this document in an alternative format by contacting ARB's ADA Coordinator at (916) 322-4505 (voice); (916) 324-9531 (TDD, Sacramento area only); or (800) 700-8326 (TDD, outside Sacramento).

List of Eligible Vehicles

Make and Model	Maximum Grant Per Vehicle
Ford Ranger EV (2-seat truck)	\$11,000
Ford Think City (2-seat passenger car)	\$11,000
Nissan Altra (4-seat wagon)	\$11,000
Toyota RAV 4 EV (5-seat sport utility)	\$11,000

These models are in the Full-Function ZEV vehicle category. No models in the City ZEV (also known as urban vehicles), Neighborhood ZEV (also known as low speed vehicles, or Zero Emission Motorcycle (ZEM) vehicle categories are eligible at this time.

The applicant may propose a lesser amount. The grant will be prorated if the vehicle will be leased for a period of less than 36 months.

The energy crisis facing California is real. Every Californian needs to take immediate action to reduce energy consumption. For a list of sample ways you can reduce demand and cut your energy costs, see our web site: <http://www.arb.ca.gov>