

**Table VIII- 11. Estimated Per-Unit Cost Increases from Annualized Non-Recurring and Annual Recurring Costs**

Code	Category	SWA VOC	Emissions	Unit wt	Units/day	Annualized Nonrecurring Low Cost/Unit	Annualized Nonrecurring High Cost/Unit	Annual Recurring Low Cost/Unit	Annual Recurring High Cost/Unit	Total Increase Low/Unit	Total Increase High/Unit	Total Increase Mid/Unit
		(A)	(B)	(C)	(D)	(E1)	(E2)	(F1)	(F2)	G1=(E1+F1)	G2=(E2+F2)	(G1+G2)/2
<b>Automotive Care</b>												
200b	Automotive Rubbing/Polishing (all forms)	19.00%	1.01	17.4	9,776	0.00	0.04	(\$0.07)	(\$0.07)	\$0.00	\$0.00	\$0.00
210a	Automotive Wax,Polish,Sealant,Glaze (semi/all other)	21.00%	1.9	16.4	17,654	0.00	0.05	\$0.09	\$0.09	\$0.09	\$0.13	\$0.11
210b	Automotive Wax,Polish,Sealant,Glaze (hard paste)	69.00%	0.66	12	2,551	0.00	0.04	(\$0.08)	(\$0.08)	\$0.00	\$0.00	\$0.00
210c	Automotive Wax,Polish,Sealant,Glaze (instant detailer)	3.00%	0.4	16	26,667	0.00	0.00	(\$0.02)	(\$0.02)	\$0.00	\$0.00	\$0.00
215	Bug & Tar Remover	54.00%	0.81	12	4,000	0.01	0.12	(\$0.06)	(\$0.06)	\$0.00	\$0.07	\$0.03
620	Multi-Purpose Lubricant (excl. solid/semisolid),T1/T2	69.00%	5.9	9	30,403	0.00	0.02	\$0.17	\$0.17	\$0.17	\$0.18	\$0.18
650	Penetrant (excl. solid/semisolid),T1/T2	58.00%	0.55	10	3,034	0.01	0.14	\$0.04	\$0.04	\$0.05	\$0.18	\$0.11
225a	Rubber & Vinyl Protectant (aerosol)	15.00%	0.74	16	9,867	0.00	0.02	\$0.47	\$0.58	\$0.47	\$0.60	\$0.53
225b	Rubber & Vinyl Protectant (non-aerosol)	8.00%	0.9	16	22,500	0.00	0.01	\$0.01	\$0.11	\$0.01	\$0.13	\$0.07
640	Silicone-based Multi-Purp. Lubricant (excl. solid/semi)	81.00%	0.74	16	1,827	0.02	0.22	\$0.31	\$0.31	\$0.33	\$0.53	\$0.43
230	Undercoating (aerosol)	50.00%	0.24	16	960	0.01	0.16	\$0.02	\$0.02	\$0.03	\$0.19	\$0.11
<b>Household Care</b>												
505a	Carpet & Upholstery Cleaner (aerosol)	7.00%	0.28	16	8,000	0.00	0.03	\$0.04	\$0.09	\$0.04	\$0.11	\$0.08
505b	Carpet & Upholstery Cleaner (non-aerosol,dilutable)	0.16%	0.59	128	92,187	0.00	0.02	(\$0.05)	(\$0.05)	\$0.00	\$0.00	\$0.00
505c	Carpet & Upholstery Cleaner (non-aerosol,RTU)	3.00%	0.15	16	10,000	0.00	0.00	(\$0.05)	(\$0.05)	\$0.00	\$0.00	\$0.00
520	Floor Wax Stripper (non-aerosol)	3.50%	3.2	128	22,857	0.00	0.04	(\$0.80)	(\$0.80)	\$0.00	\$0.00	\$0.00
800a	General Purpose Degreaser (aerosol)	92.00%	0.59	12	1,710	0.02	0.22	\$0.09	\$0.09	\$0.11	\$0.31	\$0.21
800b	General Purpose Degreaser (non-aerosol)	2.30%	2.1	16	182,609	0.00	0.00	(\$0.07)	(\$0.07)	\$0.00	\$0.00	\$0.00
535	Metal Polish or Cleaner	8.00%	0.34	16	8,500	0.00	0.02	(\$0.14)	(\$0.28)	\$0.00	\$0.00	\$0.00
840 (T1,T2)	Paint Remover or Stripper	41.00%	2	31.3	4,987	0.01	0.13	(\$0.42)	(\$0.42)	\$0.00	\$0.00	\$0.00
545a	Spot Remover (aerosol)	32.00%	0.19	12	1,583	0.04	0.40	(\$0.12)	(\$0.12)	\$0.00	\$0.28	\$0.14
545b	Spot Remover (non-aerosol)	8.00%	0.31	16	7,750	0.01	0.07	(\$0.23)	(\$0.23)	\$0.00	\$0.00	\$0.00
<b>Personal Care</b>												
770	Hair Shine	84.00%	0.59	14	1,605	0.00	0.04	\$0.56	\$0.56	\$0.56	\$0.60	\$0.58
430 (T1,T2)	Heavy Duty Hand Cleaner or Soap	18.00%	3	16	33,333	0.00	0.02	\$0.25	\$0.56	\$0.25	\$0.59	\$0.42
<b>Pesticides</b>												
300	Non-Selective Terrestrial Herbicide	0.50%	3.4	16	1,360,000	0.00	0.00	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
320	Wasp and Hornet Insecticide	37.00%	0.64	16	3,459	0.01	0.05	(\$0.02)	(\$0.02)	\$0.00	\$0.03	\$0.01
		SUM	31.23	tons/day							unit sales wtd-avg	\$0.03

Notes:

1. (A),(B) from Mid-Term Measures Summary Table (May 7, 1997)
2. (C) from staff's best estimates of sale-wtd average unit sizes as shown in raw materials cost spreadsheets in Appendix F
3. (D) = [(B) / (A)] \* [2000\*16/(C)]
4. (E) = Total Annualized NonRecurring Cost / [(D)\*365]
5. Figures in "( )" are negative (i.e., indicates potential cost savings)
6. "low" and "high" refer to "All Other" (unspecified) ingredients assumed to cost \$3.50/lb and \$7.00/lb, respectively (in 1997 dollars)